

Dear Members,

**CCE-R and Mattig Management Partners** with the kind help of **Holcim (Romania)** will organise a seminar on **MONEY COLLECTION** on **Tuesday, February 15, 2011, 10:00 - 14:00**.

The seminar will take place at **Holcim HQ** (169A, Calea Floreasca, Building B, 7th floor, Room Tango).

The seminar will approach the ways and tools to manage companies' claims (*creanțe*) by offering answers to the following questions:

**How one can shorten the liquidities conversion cycle in a company?**  
**How one can reduce the average time of cashing company's claims?**  
**What are the legal ways to be used in order to recover claims?**  
**What are the best claims management practices in different fields of activity?**

At the end of this seminar, you will be able to manage challenges as:

**Implementing a claims management system in your company**, as an early warning system – steps to follow and case studies;

**Development of internal control and evaluation systems for financial and non-financial indicators** - replacement of claims recovering crisis management with a preventive risks management;

**Practical ways to minimize the claims non-cashing risk in different stages of a project** - from the preliminary evaluation of a contract to the litigious claims recovery in Court.

The **participation fee** is 200 RON payable after the event. In case of non show-up without announcement with at least 24h before the event, one must pay the fee.

Please be so kind to send your confirmations until February 10, 2011.

With best regards,  
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