

CCE-R and **Mattig Management Partners** with the kind help of **Holcim (Romania)** will organise the seminar

ACCESSION OF EU NON-REIMBURSABLE FUNDS – IMPROVING THE CHANCE OF SUCCESS

on **Thursday, November 4, 2010, 17:00.**

The seminar will take place at **Holcim HQ** (169A, Calea Floreasca, Building B, 7th floor, Room Tango).

The Agenda will be the following:

17:00 - 17:15 Welcome of participants

17:15 - 17:30 **Mattig Management Partners'** presentation on

ACCESSION OF EU NON-REIMBURSABLE FUNDS – IMPROVING THE CHANCE OF SUCCESS

Most of companies seize the opportunity of accessing EU funds, but few of them are able to conclude contracts with competent authorities, and even fewer succeed in implementing their approved projects. While the total value of the signed projects represents 72% of the fund allocation for 2007 – 2010, the total value of disbursements is only 13% of that amount. Proper information, assessment of company's capabilities to meet the admission criteria and submit eligible projects, are key factors of success during 2011 – 2013 period of availability of approved EU funds.

Our presentation will address the following topics:

- Basic principles and structure of EU funds
- Company qualification criteria and project eligibility criteria
- Main hurdles in getting and making use of EU funds
- Actors involved: recipient company, consultant, bank, management/ implementation authorities
- Roles and responsibilities in decision making process, preparation and submittal of statutory documents, contract negotiation and project implementation phases
- Common pitfalls and troubleshooting

17:30 – 18:15 Q&A session

18:15 – 18:30 Presentation of the EU EBRD EEFF Programme (Energy Efficiency Finance Facility)

by **Ana Maria Ivan, Strategy Director of Tractebel Engineering** (overview on the topic attached to this e-mail)

18:30 – 19:15 Q&A session

19:15 – 20:30 Cocktail and networking

Please be so kind to send your confirmations until November 2nd, 2010.

With best regards,

Gentiana Avrigeanu

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